

Advanced Solutions

# Get expertise for your advanced case needs



We know that advanced cases require advanced solutions. That's why we'd like to introduce you to our Advanced Solutions team. This group of attorneys, certified public accountants (CPAs) and senior consultants will provide you with expert service and custom case design. The result? You'll be better positioned than ever to deliver for all of your business and personal market clients.



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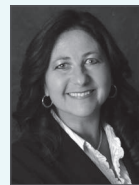
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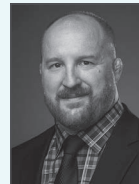
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\* JD is an educational degree and holder does not provide legal services on behalf of the companies of the Principal Financial Group®.

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# About Advanced Solutions

Whether you're just starting to work in the business and estate markets or you're a seasoned advisor, you have access to an experienced team of professionals who can add value to your efforts by providing the following services:

- Advanced concept financial modeling
- Business and key employee protection
- Business succession planning
- Buy-sell reviews
- Case consultation
- Custom proposal packages
- Disability income protection
- Informal business valuations
- Key employee retention and retirement solutions
- Legacy and estate planning
- Legislative updates
- Multi-life and concept illustrations
- Needs-analysis tools support and training
- Personal survivor income protection
- Tax and accounting expertise

**In a business based  
on relationships,  
people make the  
difference.**

Our team is passionate about empowering you to help your clients and prospects build, protect and advance their financial well-being.



**Let's connect.**

Contact the Advanced Solutions team at 800-654-4278, ext. 89064 or by fax at 866-946-3209 for your advanced case needs.



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