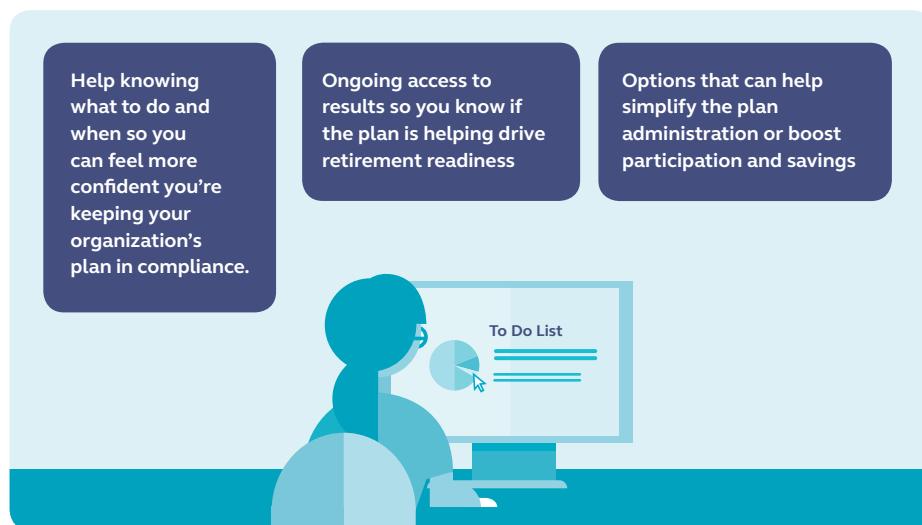


# Let's work together

You want to offer and manage a successful retirement program for your employees. That's great. And that's why we're here.

Here's what you can expect when we work together.



## Focus on your goals

Why do you offer a retirement plan? What are your plan management concerns? How can you help more of your employees retire on time?

You can rely on us for dedicated expertise and proactive support to help you define and achieve your retirement plan goals.



## Focus on your employees

Retirement looks a little different for everyone. That's why it's important for each employee to see where they're headed. From enrollment to retirement, they'll get personalized, educational support.

## Choice and flexibility

You get options so you can offer a retirement program that meets the needs of your business.

- Solutions for defined contribution, defined benefit, nonqualified and employee stock ownership plans
- Support for your financial professional and third party administrator, if you work with one
- Services for simpler plan administration that help you meet your 3(16) fiduciary responsibilities
- Fee flexibility, including options for leveling or equalizing plan administrative fees
- Access to institutional-quality investment options and a multi-boutique strategy of investment managers that provides a wide range of investment options

## Services you can count on

We're in this together, and we take steps to help protect you. Here are some of the ways.

**Regulatory compliance** – Ongoing and annual support includes a direct feed to the DOL for your Form 5500 and comprehensive audit support if you need it.

**Information security** – Technology and processes help safeguard your transactions and data. Our customer protection guarantee gives your employees an extra level of security.<sup>1</sup>

**Service warranty** – Our administrative services are backed by a guarantee that's documented in our written service warranty.<sup>2</sup> If there's ever a problem, we make it right.

**Investment fiduciary support** – We're an ERISA 3(21) fiduciary for the sub-advised investment options available for your organization's plan, which we monitor through a strict due diligence process. Principal Life is an ERISA 3(38) investment manager of assets held in our separate accounts. You can get access to other fiduciary services through third parties.

### Retirement is the heart of our business.

Over 75 years of experience providing retirement plan services<sup>3</sup>

Over 5 million retirement plan participants<sup>3</sup>

Over 94% of assets under management are from retirement operation<sup>3</sup>

## Want to learn more?

Start with your financial professional. Then let us know how we can help.



[principal.com](http://principal.com)

<sup>1</sup> We'll reimburse a participant's DC, DB or ESOP account if there's unauthorized activity and they've taken simple steps to ensure they're covered. The guarantee is effective for unauthorized activity that occurs on or after Aug. 10, 2017, and after participants have activated two-factor authentication. Some exclusions apply. See [principal.com/customer-protection-guarantee](http://principal.com/customer-protection-guarantee).

<sup>2</sup> The service warranty is provided by Principal Life Insurance Company. For comprehensive warranty details on the levels of coverage we offer, see the Service and Expense Agreement or Attachment. For purposes of nonqualified plans, Principal Life indemnifies the Plan Representative who signs the Service agreement. Principal Life is not a fiduciary in the broader context of operating any plan.

<sup>3</sup> As of June 30, 2017.

Sub-Advised Investment Options include Separate Accounts available through a group annuity contract with Principal Life Insurance Co. Principal Funds Distributor mutual funds are distributed by Principal Funds Distributor, Inc. Principal Global Investors Trust Company Collective Investment Funds (CITs) available through a participation agreement with the Trust Company. The managers used within our sub-advised investment options can change at any time. Review each investment option for applicable investment manager or investment manager defined by ERISA.

This document is not a recommendation and is not intended to be taken as a recommendation. This material was prepared for general distribution and is not directed to a specific individual.

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