



## Voluntary Rollover Income Option

# Retiree Income for Life

### Guarantee income for life with a Voluntary Rollover Income Option

Provide an outside-the-plan annuity option, help limit ERISA fiduciary liability, reduce administrative burdens and provide guaranteed<sup>1</sup> income for retirees — all with a Voluntary Rollover Income Option.

### A solution for today's retirement landscape

Increased life expectancies and the inability to rely as much on past sources of retirement income, like Social Security or employer-sponsored defined benefit plans, force people to take more responsibility for accumulating savings — and managing it throughout retirement.

Retirees want and need the security of guaranteed lifetime income — a benefit income annuities provide. You can offer this valued benefit without adding to your administrative workload or expense with Principal Income Provider<sup>SM</sup>.

Principal Income Provider<sup>SM</sup> is a suite of institutionally priced solutions that provides guaranteed, lifetime income for tax-qualified and nonqualified situations. Offered by Principal Life Insurance Company, the Voluntary Rollover Income Option allows employees to roll some or all of their retirement savings into an annuity.

### Flexibility you need

With the Voluntary Rollover Income Option, we provide a broad scope of services and can develop an effective program tailored to your needs and your desired level of involvement. Here is a general illustration of how we might work together:

- We work with you to provide easier access to the Voluntary Rollover Income Option.
- Then, we develop a customized service plan to provide desired education. Employees can access a toll-free help line that connects them to retirement specialists.
- At retirement, an employee's proceeds from the employer-provided retirement plan are moved into a Voluntary Rollover Income Annuity, providing guaranteed income for life.
- All services combine into a flexible solution that offers guaranteed income for life and customizable features for managing service delivery.

<sup>1</sup> Guarantees are based on the claims-paying ability of the issuing insurance company.

## Employer features

A Voluntary Rollover Income Annuity can add value to your retirement program:

- Lightens administrative expense and workload
- Helps limit ERISA fiduciary liabilities that stem from in-plan annuities
- Eliminates need for plan amendments to provide additional annuity options and features, such as inflation protection
- Provides easy access to income management education and income annuity quotes
- Meets desire to provide simplified income management opportunities; follows through on employer-provided programs for accumulating retirement savings

## Employee features

Employees gain several distinct advantages with a Voluntary Rollover Income Annuity. Here are features to keep in mind:

- Guaranteed, lifetime income through an annuity
- An easy-to-understand, “do-it-for-me” option for simplified retirement income management
- Higher monthly annuity income than many typical individual retail income annuities because of group pricing
- A single, consolidated solution for converting some or all of the retirement savings an individual has accumulated under an employer-provided retirement plan to income during retirement
- More payout options and features such as inflation protection — not limited by plan provisions
- Once the annuity is purchased, the owner cannot surrender the contract for the cash value
- No potential for future account balance growth

FREQUENTLY ASKED QUESTIONS			
	Voluntary Rollover Income	Group Income Annuity	Retail Income Annuity
How is the annuity purchased?	Rollover annuity purchase	In-plan annuity purchase	Individual annuity purchase
How is the income rate determined?	Group pricing	Group pricing	Retail pricing
Who owns the annuity contract?	Individual	Trust for plan or employer (for non-trusted plans)	Individual

### *How do I know when to use the Voluntary Rollover Income Option?*

The Voluntary Rollover Income Option is designed to be used with “group” situations. Groups are defined as individuals of a particular class, organization or association. Typically, an employer or association facilitates access to this benefit.

### *Does the Voluntary Rollover Income Option accept both tax-qualified and nonqualified retirement savings?*

Yes. Tax-qualified and nonqualified retirement savings will be quoted separately. However, if the participant agrees to both illustrations, the payment amounts can be combined into one check or one electronic funds transfer.

### *Is there an inflation protection feature?*

Yes. The Voluntary Rollover Income Option offers inflation protection that adjusts payments between one and five percent annually.

### *Where can I find more information?*

With more than 65 years of offering quality retirement income solutions and more than 130 years in the financial services business, Principal Life can help you with your retirement income annuity option. For more information, contact our dedicated retirement specialists at 1-877-492-9830.



WE'LL GIVE YOU AN EDGE®

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